



Business Opportunities in IsDB Projects

Seminar organized by the Islamic Development Bank (IsDB), in collaboration with the Federation of Consultants in Islamic Countries



The seminar is targeting Business Development Managers, Project Engineers, Procurement Specialists and Contracts Engineers from firms based in the UAE.



In order to enable participants to attend, Free Day tickets for the Expo will be provided to targeted participants who register. Fifty tickets are available and will be provided on a "first come first serve basis."



Dubai Expo, Terra Auditorium, Sustainability Pavilion



Seminar during the Dubai Expo 2020,
24th January 2022, 6:00- 8:00 pm,
Terra Auditorium, Sustainability Pavilion

Topics to be discussed:

- Portfolio of projects financed by the IsDB in 57 Member Countries
- How Consultants may register with the IsDB,
- Where to find Business Opportunities,
- Procurement Policies applicable for IsDB Financed projects,
- Experiences of Consultants in implementing IsDB financed projects,
- Collaboration between IsDB and the Arab Coordination Group (regional financing agencies).





IsDB
 البنك الإسلامي للتنمية
 Islamic Development Bank



Husham Merghani
 Senior Procurement
 Specialist, IsDB



Muhammed AbdelRahman
 FCIC President
Moderator



Moncef Ziani
 FCIC-Vice President



Mohannad Elsanousi
 Marketing Manager Newtech
 Consulting Group



Azhr AlHaboby
 Executive Manager, Hail Consultancy
 UAE


Agenda

| Speaker | Presentation | Time |
|--|---|--------|
| 1 FCIC President Mr. Mohamed Abdelrahman | Opening Remarks & Presentation of FCIC | 10 Min |
| 2 Husham Merghani, IsDB | IsDB Corporate Presentation and Business Opportunities | 20 Min |
| 3 Moncef Ziani | Experience of Consultants in competing for and implementing IsDB/MDB/IFI projects | 20 Min |
| 4 Mohannad S. Elsanousi | Experience of Consultants in competing for and implementing IsDB/MDB/IFI projects | 20 Min |
| 5 Dr. Azhr AlHaboby | Business Opportunities in Agricultural Project | 20 Min |

Q & A (30 Min)

Representatives of Consulting Firms, Contractors and Suppliers are invited to register to participate in the seminar at the following link

<https://app.smartsheet.com/b/form/759d8bfe6ad346c79523b4a35075204b>